

## Message Text

UNCLASSIFIED

PAGE 01 NAHA 00396 170453Z

17

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W

----- 016786

R 170214Z AUG 76

FM AMCONSUL NAHA

TO USDOC WASHDC UNN

INFO SECSTATE WASHDC 2177

AMEMBASSY TOKYO 1533

UNCLAS NAHA 396

E.O. 11652: N/A

TAGS: BEXP, JA, BFOL

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 588/03/PO

2. 081676

3. J. KNOWLES

4. 588 JAPAN

5. IAD

6A. REPLY TO

6B. MR. EIJI TANAKA, PRESIDENT

6C. TANAKA INDUSTRIES CO. INC.

387 OYAMA, GINOWAN CITY, OKINAWA (901-22), JAPAN

7. CABLE: TANAINDUST TELEX: TIC J79870

TEL: 098897-5191

PAGE 2 RHAIBQA5332UNCLAS

8. CO. REF: FINANCIAL- BANK OF RYUKYUS FUTENMA BRANCH: CPO BOX  
310 NAHA, OKINAWA, JAPAN

9. 104-11 9A. DIRECT SALE AND REPRESENTATION

10. DESCRIPTION:

NH2

2873215-0150: UREA( CO)

NH2

BUYER HAS RECEIVED AN INITIAL ORDER OF 100 TONS FROM JAPAN SOUTHERN AREA INDUSTRIES. ESTIMATES MONTHLY AVERAGE MARKET DEMAND 40 TONS THROUGH HIS BUSINESS CHANNEL. BUYER IS LEADING AND ACTIVE TRADER. NEEDS SAMPLES AND CATALOGUES, FOB OR CIF PRICES ASAP. MARKETING  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 NAHA 00396 170453Z

TERRITORY IS OKINAWA AND SOUTHERN AREA JAPAN MAINLAND. BUYER'S

ANNUAL SALES 1975 WERE \$2.45 MILLION. EMPLOYS 30. SMALL BUT ACTIVE FIRM. HAS FRANCHISED CHAIN BUSINESS OFFICE IN TOKYO, OSAKA, FUKUOKA, YOKOHAMA, HONGKONG, HONOLULU, AND LOS ANGELES. TANAKA SPEAKS GOOD ENGLISH. WTD REPORT ON FILE AT USDOC.

KNOWLES.

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 AUG 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976NAHA00396  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760314-1355  
**From:** NAHA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760847/aaaabofe.tel  
**Line Count:** 66  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 01 APR 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <01 APR 2004 by ReddocGW>; APPROVED <18 JAN 2005 by CunninFX>  
**Review Markings:**  

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, BFOL, JA  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006